

United Bancorporation of Alabama, Inc.

200 East Nashville Avenue
Post Office Box 8
Atmore, Alabama 36504

Tel 251.446.6000
Fax 251.446.6007

www.unitedbank.com
Member FDIC

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Dear Shareholder,

The significance of United Bank's 110th Anniversary is not lost on us. When I look back at our ads from 1904 and the decades since, I am amazed at the changes that have shaped and reshaped our communities. While it may seem like drive-thru banking has been around forever, the concept was still being implemented as late as the 90s. As we prepare to launch mobile deposits by phone, I'm reminded of the curious conversations that must have taken place when we introduced our first ATMs. United Bank has been able to navigate the ups and downs of the past 110 years and still remain relevant to its customers. I believe it's a testament to how well we listen to and understand our customers and how we adapt to their changing behaviors and needs.

Over the last several years I've adopted a mantra you've likely read in letters or heard me repeat at various gatherings - "We're not where we'd like to be but we're getting there". Together we've experienced extreme stress from downturns in the national and local economies and from one of the worst environmental disasters in US history. Our customers and communities were severely impacted by these events. As such, I've been reluctant to assume too much about our progress or take a very positive position about the bank. Today, however, I can confidently say that those troubling times of the past few years are behind us, and better days are ahead. Ironically, the greater challenge the bank now faces is not the climate or economic, it is the unprecedented expansion of industry regulations. Increasingly, the bank must dedicate significant time and resources to evaluating, implementing and complying with regulation.

I am proud that the same tenacity that saw us through multiple wars, hurricanes, droughts and recessions these past 110 years is helping us move toward the performance and profitability we expect today and for the future. United Bank is making progress and we are fully executing strategies that will increase revenue, enhance shareholder value, and position the bank for 2020 and beyond.

Net Income for the year was \$1,762,649 on assets of \$486,908,932. These results reflect United Bank's continued focus on reducing expenses while improving asset quality. An intense focus on reducing bank owned real estate and troubled assets, combined with steps taken to reduce regulatory expense, resulted in a savings of approximately \$500,000 for 2013. As credit quality improved, the bank's provision for loan losses declined to \$497,500 which represents an improvement of approximately \$1.7 million as compared to 2012.

In an environment where the evolutionary changes of our customers drive our business, United Bank continues to work to bring value to those we serve. In 2013, we made a strategic decision to strengthen our business development and lending efforts with the addition of four new small business lenders in our Baldwin and Santa Rosa markets. We also launched what is arguably the most aggressive consumer lending strategy among Gulf Coast banks, with promotional pricing on autos, boats, RVs, etc. And, as more banks shy away from the regulatory maze of mortgage lending, we retooled our processes in 2013 to support even more growth in the home loan sector. Our status as a Community Development Financial Institution allows us to continue offering mortgage products that better serve our customers in rural markets.

I know every bank has a different philosophy and product mix, but I like to believe there isn't another bank in our market that can do - and does - what we do. Our Ag Division is evidence of this. We've worked hard since our first loan in 1904 to understand the needs of our farmers and to support them through the ups and downs. Our partnership with the Trust Company of Sterne-Agee, launched in 2013, is also an example of the commitment to provide scalable products and services that grow and evolve with our clients. Looking forward to 2014, United Bank is leveraging technology and services including a new check cashing service in our branches and a new website redesign complete with a family of online and smartphone apps. When we say "Being United Has Its Advantages", it's these unique ways we serve our clients that resonates.

For you, our shareholders, United Bank understands that creating liquidity and value in our stock is important. I'm proud that during the trials of the last several years, we've insisted on uninterrupted distributions. The recent return to cash dividends also reflects the bank's continued progress. As we move forward, I am asking that you consider our new Direct Registration service for your current bank shares. Direct Registration is an electronic process that provides easier access to shares for potential investors while allowing you to maintain your complete ownership rights. You should have received a pamphlet in mid-March regarding this service, and Corporate Secretary Tina Brooks is available to answer any questions about Direct Registration and what it means for you.

To use an idiom that our Atmore and Flomaton customers will appreciate, I am excited that the United Bank train has left the station - that a majority of our troubles seem to be behind us and we're moving forward with momentum. I want to thank you for your continued support.

Sincerely,



Robert R. Jones, III
President & CEO